

CNH | KEY CLUB

CALI-NEV-HA KEY CLUB

DUES MANUAL 2022 - 2023

REVISED BY 2022-2023 DISTRICT TREASURER MARCUS FANG

district treasurer

LETTER OF INTRODUCTION

What's Poppin CNH?!

I hope your day has been fantastic thus far! My name is Marcus Fang and I proudly serve the California-Nevada-Hawaii Key Club District as their District Treasurer for the 2022 to 2023 term!

This Dues Manual will focus on all the ins and outs of paying dues, chartering clubs, reactivating inactive clubs, and more!

Please remember that the ultimate goal is to have your club meet the ON TIME dues deadline! If you are mailing a check, make sure it is mailed at least two weeks in advance. As the club treasurer, you want to make sure that the dues are fully paid and processed by the December 1 deadline.

Although paying dues may seem like a difficult process, you're not alone! If you need any help during the term, please don't hesitate

to contact me at dtreas@cnhkeyclub.org!

Always Serving with a Smile,





SAFELY COLLECT DUES?

Make sure to evaluate the **best option** for your club with your club faculty/Kiwanis advisor and club officers!

IF YOUR CLUB IS SMALLER IN SIZE...

Have club advisor collect individual dues by mail. Club officers update the MUC and the advisor needs to write the final check and mail with the invoice.

IF YOUR CLUB IS LARGER IN SIZE... (*ALSO WORKS FOR SMALLER CLUBS!)

- 1) Have club advisor collect dues by Venmo, Paypal, etc. Again, club officers update MUC and advisor mails check + invoice.
- 2) Officers and club advisor collect dues together with a drop off system for members. Members drop off dues at a nearby park or at school. You can try to make it an easy drive through drop off system so that members do not need to leave their car!

IF YOUR SCHOOL HAS AN ONLINE PAYMENT SYSTEM...

Use the online paying system your school offers and go through the ASB to pay the dues. Make sure you work proactively as schools may take longer to process the check and invoice than expected.

IF YOUR SCHOOL IS INACTIVE / CANCELLED CLUB ACTIVITIES:

Ask your sponsoring Kiwanis club for assistance! They may be willing to collect the dues and write the final check. OR even pay for the dues beforehand to prevent delinquency.



SAFELY COLLECT DUES?

Here are some **tips and reminders** to make the process just a little easier and more streamlined!

COLLECTING INDIVIDUAL DUES BY MAIL:

▶ Make sure to communicate with the members whose dues have been received by mail! You should provide an electronic receipt for record!

COLLECTING BY VENMO/PAYPAL:

Although there will be a record of payment left in the app, still send a quick confirmation receipt or message to the members whose dues have been received.

ASKING SPONSORING KIWANIS CLUB FOR HELP:

If you are not very connected with your sponsoring Kiwanis club, this is the perfect opportunity! If you need contact information for your sponsoring club, email your Lieutenant Governor or me! Make sure to stay kind and explain your situation clearly.

USING A DROP OFF / PICK UP SYSTEM:

→ Minimize human contact by making the drop off system completely drive through or at least have everyone wear masks! Collect members' information for the MUC beforehand, print out the list, and highlight the names as you go. This will make inputting the information into the MUC much easier for you! Make sure the last station or drop off zone distributes the receipts.

how can i

SAFELY COLLECT DUES?

Here is an **example** of how clubs in Division 11 are collecting dues this year! (Link can also be found in IG@d11dolphins Linktree!)

	NOTES/ALTERNATE	LOCATION	DATES	TIMES	
Bonita Vista, Eastlake, & Mater Dei Catholic	*Contact your club President through email or DM your club Instagram account notifying them you are unable to drop off and the reason why		September 18th • October 2nd • October 9th	4:00pm-5:00pm	
Crawford	*For cash/check drop off instructions are essentially similar as drive through, but you must get off of your car to put the separate envelopes into the designated boxes AND fill out the form	5515 Timothy Dr. San Diego, CA 92105	Everyday until September 19th, notify President Mindy Phan via text at 619-806-4676	*Not specified 9:00am-1:00pm	
Hilltop	*For cash/check drop off instructions are essentially similar as drive through, but you must get off of your car to give the separate envelopes to school faculty AND fill out the form	Castle Park High School, front office	Every Monday and Thursday		
Lincoln & SDSCPA	*Contact your club President through email or DM your club Instagram account notifying them you are unable to drop off and the reason why	Martin Luther King Jr. Memorial Park	September 18th • October 2nd • October 14th	4:00pm-4:30pm	
Mar Vista	*Dues may be mailed to Kiwanis Advisor Ms. Elisworth at this address: 2029 B Cerissa Ct. San Diego, CA 92154	**Veterans Park or Robert Egger - South Bay Recreation Center	• **September 11th • September 18th • **September 25th • October 2nd • **October 9th	4:00pm-5:00pm	
Morse	*For cash/check drop off instructions are essentially similar as drive through, but you must get off of your car to put the separate envelopes into the designated boxes AND fill out the form	418 S Siena St. San Diego, CA 92114	Every other Thursday & Friday starting September 10th, notify Treasurer Alexis Sulit via text at 619-261-2713	4:00pm-5:00p	
O'Farrell	*TO BE DETERMINED	O'Farrell High School Parking Lot	October 2nd	1:30pm-2:30pm	
Saint Augustine	*In-person school, please pay at your club meetings or counseling office!	Room 319	Every Monday	Lunch	
San Diego	*PayPal preferred, username is on Google Form	San Diego High School (by main office)	September 19th • October 3rd	2:00pm-2:30pm	
South Bay	*Membership roster has already been turned in so round 1 of dues are complete. A second round of dues will be collected in December. For now you may order a Division t-shirt!	Santa Venetia Park	September 26th • October 3rd • October 9th	2:00pm-3:00pr	
Sweetwater	*Contact your club President through email or DM your club Instagram account notifying them you are unable to drop off and the reason why	Sweetwater High School Parking Lot	October 1st • October 2nd	• 2:30pm-5:00pm 7:00am-9:00am	

Zoom in to read about how each club has handled our current situation! Most clubs are using the drop off system, one club is collecting individual dues by mailing, and another club is resuming in-person instruction!

THE BASICS

---- important dates

★ This guideline of the important dates is from the Treasurer's Manual. Make sure you know these dates very well to ensure your club meets the **Early Bird** or **On-Time** deadline!

OCTOBER 1, 2022: AVAILABLE FOR DUES

Clubs can now begin paying dues, so start working on submitting dues by the early bird and on-time deadlines.

NOVEMBER 1, 2022: EARLY BIRD DEADLINE

If your dues are received by this date, congratulations! You will receive an award from KCI! Make sure to pay dues for new members throughout the rest of the term.

DECEMBER 1, 2022: ON-TIME DEADLINE

IMPORTANT: If KCI does not receive dues by this date, your club is **DELINQUENT**. Mail the dues at least 2 weeks in advance! You must pay by this deadline for automatic awards.

FEBRUARY 1, 2023: RECOGNITION DEADLINE

The dues report from this date will be used to calculate the A.I.M. award, so make sure your dues are received and processed by February 1.

Note: Members can continue to pay their dues throughout the ENTIRETY of the term. Clubs MUST send in the dues collected for members who joined after the initial or subsequent dues payments.

the three steps

★ Here are the three basic steps to paying dues! We'll go in depth to each of the three steps (and more information after that) in the following sections.



RECRUITING MEMBERS

Before we pay dues, we need to make sure to recruit new members and retain our old members!



UNDERSTANDING DUES

It is imperative that you understand the importance of dues and where they go to ensure that you can answer any questions.



COLLECTING DUES

Work with your club board to plan a way to collect dues in an organized manner.



LOGGING INTO THE MUC

The Membership Update Center (MUC) can be confusing to use for some new officers, so we will go over every step!



SUBMITTING DUES

The most important step! Properly submit your club's dues on time to avoid becoming a delinquent or suspended club.

MEMBER RECRUITMENT

Our membership count depends on the number of DUES PAID members, which is why member recruitment is closely related to the dues payment process. Please try your very very best in increasing your club membership by AT LEAST 10% this year!

- recruitment ideas

- ★ Open leadership positions: Elect or appoint a sub-board of officers (class representatives, fundraising coordinator, spirit coordinators, etc.) for new members. Make sure they are dues-paid members!
- ★ Create club committees: Another example on how you can provide for leadership opportunities!
- Message people personally: Reach out to new or potential members to build an inclusive environment! YOU can be the one to begin their Key Club journey and change their life!
- ★ Host a NewBEE social: Host a social for all new members by providing food and allowing everyone to bond! (Receive AAR points)
- ★ Host an induction ceremony: Similar to the social, formally introduce the members into the club by giving their member pin, member ID card, and a certificate! (Receive AAR points)

- ★ **Subsidize dues:** Members may feel discouraged to join Key Club because of the cost of dues. Subsidize (lower) the cost of dues by fundraising or asking for help from your Kiwanis club.
- ★ Create a friendly competition: Challenge members to see who can recruit the most people! Reward the winning officer (with a gift card or other small prize)! You can also create a point system to reward members that are most active and participate in service events, DCMs, etc.
- * Encourage a buddy system: Ask current members to bring friends to a meeting. Reward members for bringing friends!
- Advertise at school: Whether it's by using your school's bulletin/morning announcements or by asking teachers (preferably from underclassmen) to post on Google Classroom, publicize throughout your school!
- ★ Use virtual backgrounds: Create a virtual background to display in class and spread the news to join Key Club!
- Host an event with another large club: Collaborate with a club with a larger membership at school to host a service project or fundraiser together.
- ★ Utilize social media: Although it may be more of an obvious method of member recruitment, use social media to your advantage!
- ★ Participate in CNH's JoinOurHive campaign: Request an overlay for the JOH campaign to show everyone why YOU joined!

---- reasons to join

These reasons can be used in promoting Key Club and persuading students to join in slide presentations, on social media, etc.!

- **Earning service hours:** Key Club offers so many community service opportunities that they should join for!
- ★ Building leadership skills: We are more than another service organization: we grow student leaders and help everyone cultivate leadership (one of our core values!).
- ★ Earning recognition/awards: Members can earn recognition from their club (school), division (local), district (state), and international levels!
- ★ Connecting with members: Through Key Club, students can meet other members from other schools in their division, all over the three states of the CNH district, and over Key Club International!
- ★ Learning professionalism: Students learn to become more professional and are prepared to pursue their dreams after high school in a professional workforce!
- * Applying for grants: Clubs can apply for grants, like the Youth Opportunities Fund, to start large scale service projects.
- * Applying for scholarships: Seniors can earn up to \$20,000 for scholarships from their home Kiwanis club, Kiwanis division, CNH District, and Key Club International!

resources

Below are examples of resources (pamphlets, guides, fliers, videos, etc.) created by the Communications and Marketing Committee! To find more resources for member recruitment and retention, navigate to the CyberKey (cnhkeyclub.org)

Resources \rightarrow Graphics and Marketing \rightarrow Member Recruitment

Member Recruitment

- Staying Connected Over The Summer NEW
- · Club Building NEW
- Service at Home NEW
- Virtual Bonding NEW
- Stickers and Pin Designs NEW
- Member Retention and Longevity NEW
- Key Club Promotional Video NEW
- Join Key Club Flyer NEW
- Club Overlay Template *COMING SOON*
- Printable Sticker Designs 'COMING SOON'
- Membership Recruitment
- Protocols Solid Business Practices and Trends
- · Brochure: Member Recruitment
- Importance of Membership
- Levels of Membership
- · How to Market Your Key Club

- ★ The left image is a screenshot of the CyberKey section with these resources.
- ★ The bottom left and middle images are examples of member recruitment guides.
- ★ The bottom right image is a brochure clubs can use for member recruitment!







UNDERSTANDING & COLLECTING DUES

understanding

- ★ Each member pays a total of \$12.00 for Key Club International and the CNH District every term (annually).
- ★ A club can choose to charge more (up to \$23 total) and have the remaining dues go towards **club funds**. For example, if a club asks members to pay \$12.50 each, the remaining 50 cents will go towards club funds for future service projects, senior graduation stoles, socials, etc.

\$7.00 int.

- ★ Membership card & pins
- Administrative budget
- ★ International Board budget
- Key Club Magazine
- ★ International Convention
- ★ Recognition awards

Make sure to educate members on WHY they need to pay dues and WHERE the money goes to!

\$5.00 district

- Administrative budget
- ★ District Board budget travel, training conferences, other division expenses from Lieutenant Governor
- ★ Funding for LTGs to hold divisional events (DCMs) and other projects
- Recognition awards (from DCON)

----- collecting -----

- ★ COLLECTING MEMBERSHIP INFO: Create a club Google Form that asks for the member's name, grade, and contact information (for the MUC). This form isn't required, however, it is an organized and efficient way to collect dues and input information into the MUC.
- ★ PROMOTING BENEFITS: Promote the benefits of paying dues to the members you serve! When you are a dues paid member, you can run for leadership positions, vote during elections season, attend District Convention, and much more!
- ★ COLLECTING DUES: Be organized when handling money and checks. Handling money is a sensitive process and losing cash or a check will result in many problems. Be sure to have an advisor or adult aid you when collecting dues. If possible, give receipts when collecting dues so there is physical evidence of a payment.
- ★ FOLLOWING SCHOOL REGULATIONS: Make sure to follow all school regulations. Some schools may require you to go through the ASB, Activities Office, etc.
- ★ COLLECTING AND SUBMITTING DUES AGAIN: You can collect dues anytime! Focus on submitting dues by the deadline to ensure that your club remains in good standing. After the fall deadlines, be sure to submit dues for any new members.

----- dues increase

★ District Convention 2022: The House of Delegates voted to increase the California-Nevada-Hawaii District Membership dues fee by \$0.50 for the next three terms.

o 2022-2023 Term: \$12.00

2023-2024 Term: \$12.50

2024-2025 Term: \$13.00

- This decision was made after a majority vote of yes during the House of Delegates session held during District Convention 2022 chaired by 2021-2022 District Governor, Amy Wang.
- ★ Purpose: Due to the recent membership decline (excluding the 2021-2022 term) the California-Nevada-Hawaii Key Club District has chosen to propose this amendment to the District Bylaws in order to maintain the administrative budget needed to run and oversee the district's function. This budget contributes to administrative travel, scholarships, awards, and more.

LOGGING INTO THE MUC

---- what is the muc?

- The Membership Update Center (MUC) is where you find the directory of the members in your club and generate the invoice to pay dues.
- ★ It plays a critical role in keeping track of members!
- \star Each club has an account for the MUC.
- ★ Login by using your designated club advisor or secretary's email account.

--front page

- ★ Link to MUC: https://tinyurl.com/kcmuc
- This is what the first page should look like:



· who has access to the account? -

To find out who has access to the MUC account, follow the steps below:



1. Look up "Kiwanis District Reports".



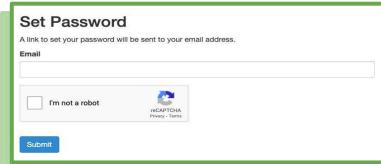
- 2. Scroll to Key Club
 International (2nd section
 on the left column) and
 click on "Club
 Information Listing".
- 3. Use Command/Ctrl + F your club number or name to find your club. Look under the column for "Club Advisor" for who has access to the MUC.



new advisor?

If you have a new club advisor this term and need to create a new MUC account, follow the steps below:





- Click the blue link
 Set your password here."
- 2. Enter email of new advisor to receive login information.

· changing designated advisor

★ If you need to change the designated advisor that has access to the MUC, you need to contact Member Services.

MEMBER SERVICES:

EMAIL: memberservices@kiwanis.org

PHONE: 1(800)KIWANIS

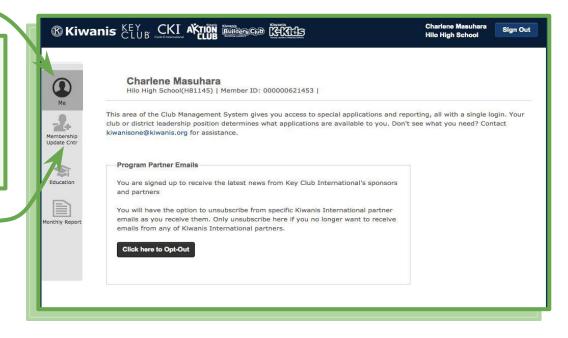
- ★ Make sure to have your Club ID whenever you are calling Member Services.
- ★ You can find your Club ID on the dues report. Ctrl F your Club name!

---- setting up the muc

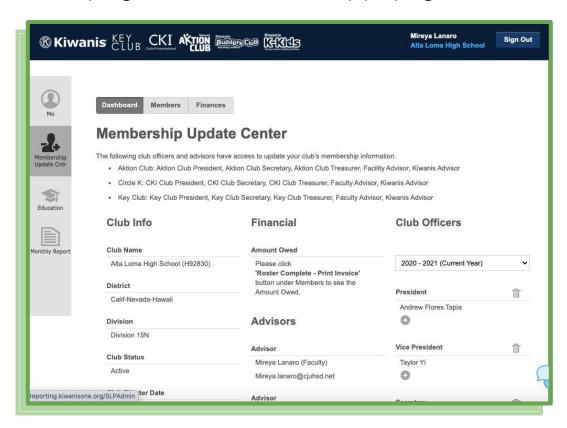
Before we set up the MUC, familiarize yourself on how to navigate the tabs.

This is the tab (Me)
you are on when
you first log in and
what is shown to the
right.

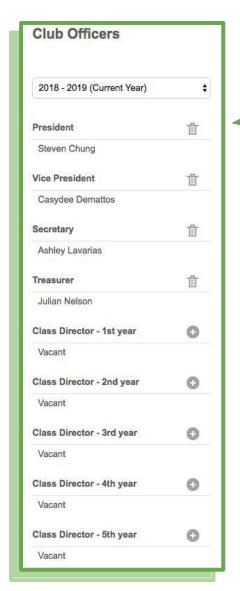
This is the only tab (Membership Update Cntr.) you will need to use.



On the Membership Update Cntr. tab, we will go over a few housekeeping items before actually paying the dues.



★ Here's the 3 housekeeping items to take care of before adding new members into the system and paying dues.



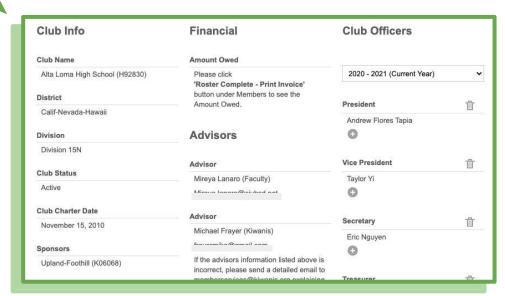
3.

Update your club officers for the current year

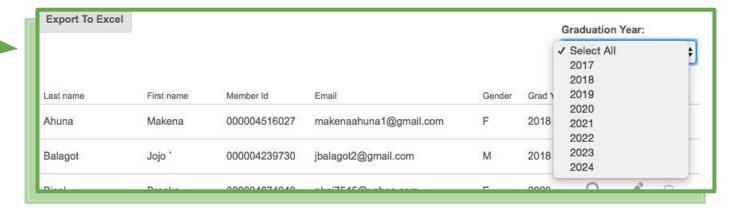
 Officers can be deleted by clicking the trash can icon

All officers must be dues paid members!

2. Make sure all other information (meeting location, Kiwanis advisor, sponsoring Kiwanis club, etc.) on the home page is correct



Sort the list of members by graduation year, select all the members from previous graduation years, and then delete!

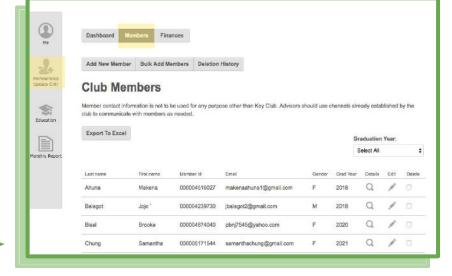


SUBMITTING DUES

--- adding new members --

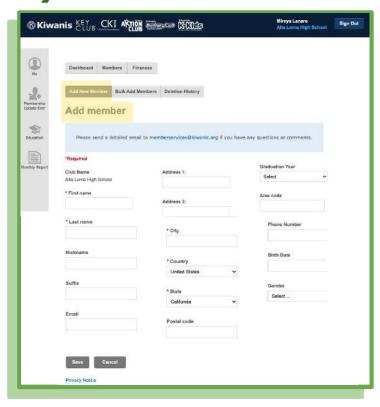
We need to first add in the information of new members so that they can become official members. We will first update the MUC with each member's information and then pay the final amount of dues for the club.

★ Go to the MUC tab on the left and the Members tab on the top as shown to the right.

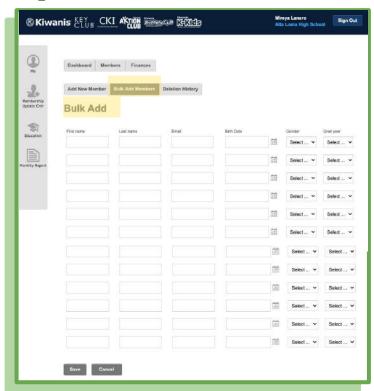


- You can add members in two different ways: 1) Add new members, one member at a time OR 2) Bulk add members, multiple members at a time.
- When you add one member at a time, you need each member's address, which is more information to input. Therefore, I recommend bulk adding all members.

1) ADD MEMBER







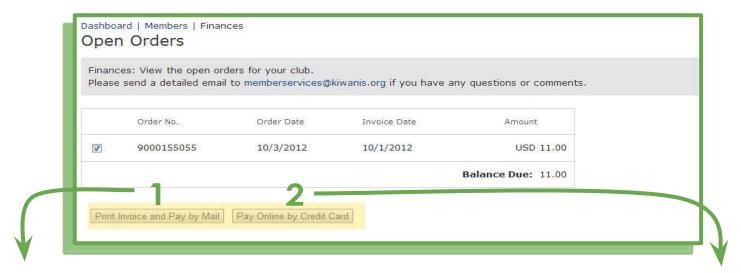
- Click on "add new member" to add ONE new member
- Click on "bulk add members" to add MULTIPLE new members all at once

DON'T FORGET TO ALWAYS SAVE!



----submitting the money----

- Now that we have updated the members' information, we now need to submit the total amount of dues for your club.
- After checking the members' information for any errors, move onto the third button (Finances).
- ★ You can submit the money in two different ways: 1) Pay by check and send it via mail OR 2) Pay online with a credit card
- If possible, I **recommend using the first method to pay online** with a credit card because the process is much simpler and the membership dues report will be updated automatically.



1) Print the generated **invoice** and provide copies of the invoice to your advisor and school bookkeeper (if applicable). Mail the check and invoice to:

Kiwanis International

PO Box 6069, Dept 112

Indianapolis, IN 46206-6069

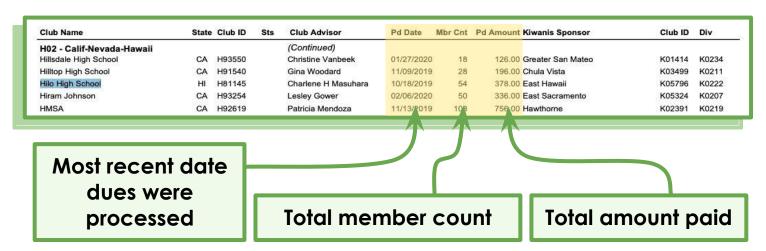
2) Input the credit card information as the instructions guide you.

--- checking status of dues

- Around November and December, I will be sending out the CNH Dues Report approximately every two weeks. However, you can also check the status of your dues on the KCI Club Information Listing (refer to pg.16 for instructions on where to find it!)
- ★ For both reports, use Command/Ctrl + F to find your club!

1) KCI CLUB INFORMATION LISTING

Keep in mind that this shows the latest information, including the dues paid from the 2022-2023 term. Therefore, make sure to carefully check the DATE dues were processed!



2) CNH DUES REPORT

A new column for the 2022-2023 term will be added to the left of the ID# column. If the membership count is shown as 0, then your dues were NOT paid/processed. If you see your total membership count there, then (congratulations!) your club's dues are paid!

Club Name	Div.	ext	Reg.	KI Sponsor Club	Status	2015-16	2016-17	2017-18	2018-19	2019-20	ID#	Chartered
West Torrance	19	S	8	Torrance		256	145	149	49	63	H89752	02/25/97
Fortuna Union	20		15	Fortuna		0	0	25	25	25	H91693	11/06/17
Humboldt County Homeschoolers	20		15	North Coast		13	9	9	4	12	H90993	04/12/01
McKinleyville	20		15	McKinleyville		7	5	5	8	2	H82797	04/07/62
High Tech High	21		2	Point Loma, San Diego		26	25	17	26	12	H91822	11/03/14
Clairemont	21		2	Clairemont Hills, San Diego	Re-Activated	13	29	28	30	24	H88701	10/20/92
Hoover	21		2	Tierrasanta, San Diego		73	47	47	30	26	H93732	08/04/15
Junipero Serra	21	2 - 33	2	Tierrasanta-San Diego		149	158	136	81	64	H85859	06/23/78

Total member count

CHARTERING & REACTIVATING

chartering

- * Step One: Contact a local Kiwanis Club if you want to enlist their help.
- * **Step Two:** Ensure that you have set aside funds for these programs.
- Step Three: Find a faculty/staff member to be the club advisor.
- * **Step Four:** Recruit charter members and charter officers. Some schools require a form by this step.
- * **Step Five:** Complete the charter petition, membership roster, and submit the appropriate fees.
- Step Six: (Once the forms have been processed)
 Congratulations on chartering a Key Club!

You can purchase club supplies from Kiwanis International: http://
store.kiwanis.org/KeyClub/

For more information and forms, visit:

http://www.kiwanis.org/clubs/memberresources/service-leadership/start-a-ser

---- reactivating

If a club is in the **inactive status**, you must submit a **reactivation form** and fee to reactivate the club. The form can be found at this link:

https://www.keyclub.org/

resources/petition-for-reactivation/

TIPS AND REMINDERS!

- * Rebuilding a club can be difficult because you are essentially starting from scratch.
- ★ Communicate with your division Lt. Governor to ensure that you and your officers receive the proper training.
- ★ Be enthusiastic! This positive energy will encourage your peers to join this club.
- ★ Provide and participate in service events. Key Club is a service organization, which means that you should focus on serving your communities.
- ★ Work with your Lt. Governor to find a way to fundraise to pay for the reactivation fee as it should not hinder the process of rebuilding.
- Reach out to a local Kiwanis Club for assistance.
- Seek out advisors early and have a meeting with your school's administrative team to ensure that everyone is on the same boat.

CONSEQUENCES

delinquent

- ★ A club is considered delinquent if they have not submitted dues
 by December 1st (on-time dues deadline).
- ★ Paying dues on time is a prerequisite for many recognition contests. Being a delinquent club may **disqualify** your club or members/officers of your club from applying for some contests.

suspended

- ★ A club is considered suspended if they have not submitted dues by February 1st of the current year.*
 - Example: Buzz Buzz Key Club did not submit dues by December 1st, 2022 nor did they submit dues by February 1st, 2023.
- Removing Suspension Process: Contact your Lieutenant Governor or District Treasurer for the roster form.
- This puts you at risk of inactivation, which is not an issue you want to later face!

inactive

- ★ A club is considered inactive if they have not submitted dues for one administrative term.
 - Example: Buzz Buzz Key Club did not submit dues by
 February 1st, 2023 and were suspended for the 2021-2022
 term. They did they submit dues the fall season of 2022.
 They are considered inactive for the 2022-2023 term.
- * Reactivation Process: Complete the reactivation form and submit the \$100 reactivation fee. More specific directions are on the form itself. Please ask me or your LTG for more help!
- ★ Mail the form to:

Kiwanis International

ATTN: Service Leadership Programs Chartering 3636 Woodview Trace, Indianapolis, Indiana 46268, USA

-- charter revoked

- ★ A club's charter is revoked when they have not submitted dues for two administrative terms.
 - Example: Buzz Buzz Key Club was inactive for the 2022-2023 term. If they do not submit dues by the fall season of 2023 their charter will be revoked.
- Reactivation Process: The club must follow the steps of chartering a Key Club and submit the necessary forms and appropriate fees

ACKNOWLEDGEMENTS

The CNH Key Club District would like to acknowledge the following individuals who have contributed to this manual over the years.

Yena Suh, District Treasurer 2020-2021 Maya Oishi, District Treasurer 2021-2022 Marcus Fang, District Treasurer 2022-2023

